



Maple Ventures is a Massachusetts-based buyer focused on acquiring and operating one great service-based business.

We're not private equity. We're here to acquire a service oriented business that supports other companies in operations, compliance, or infrastructure by stepping in full-time and growing thoughtfully over the long term. Based in the Boston area, we bring a hands-on, people-first approach to ensure a smooth, respectful transition.

What We're Looking For

Industry Focus

- Construction, real estate, or adjacent niche trade services
- Logistics, distribution, and/or warehouse services
- Regulatory and/or infrastructure compliance services
- Health care services and/or senior living facilities

Business Criteria

- Located within one hour of the greater Boston area
- Operating for 10+ years
- Reoccurring revenue or repeat customer base
- Low regulatory or concentration risk

Financial Minimums

- \$2.5M+ annual revenue
- \$500K+ annual profit
- 15% EBITDA margins

	MAPLE VENTURES	Private Equity	Strategic Buyer
Post-Transaction Commitment	Sole focus and complete dedication	One of many portfolio companies	One division of a larger company
Company Legacy	Preserved and valued	Uncertain	Often molded into a larger company
Value Creation	Long term, sustainable growth	Maximize short-term returns by cost cutting and financial engineering	Absorb operations and realize synergies through cost cutting
Owner's Future	Flexible and tailored to seller	Typically a full commitment or exit	Typically a full commitment or exit
Employees' Future	Remain critical to the company's operations	Risk of job cuts driven by synergies and/or outsourcing	Risk of job cuts driven by synergies and/or outsourcing
Deal Terms	Flexible and tailored to sellers personal and professional needs	Typically strict, standard deal terms employed by the fund	Least flexible structure in terms of deal structuring and liquidity options

Why Maple Ventures

- Locally owned and operated. Flexible, thoughtful buyer who respects the legacy of the business.
- Over a decade of experience in engineering, construction, and real estate development, managing projects cumulatively valued at over \$700M
- Committed to long-term, hands-on ownership, not making a financial flip
- Prepared to move quickly on the right opportunity



Zuki Mahmuljin, Founder and Operator

Massachusetts-based operator, growth-minded leader, and passionate about building great businesses and strong teams for the long haul. Zuki's small business experience began during his upbringing in Vermont, working with his father as a handyman in various trades. He has since applied his engineering degree as a civil engineer and more recently in the real estate development realm - managing complex, interdisciplinary teams with a number of consultants, vendors, and contractors.

Outside of work, he enjoys exploring the outdoors, traveling to new places, and raising his young daughter alongside his best friend and wife, Abby, just outside of Boston.